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Pan-Cancer Landscape and Analysis of *ERBB2* Mutations Identifies Poziotinib as a Clinically Active Inhibitor and Enhancer of T-DM1 Activity

Graphical Abstract



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In Brief

Robichaux et al. show that *ERBB2* mutation hotspots vary across human tumor types, which affect the volume of the HER2 TKI binding pocket and dictate drug sensitivity. Poziotinib is the most potent HER2 TKI among those tested. Moreover, poziotinib enhances T-DM1 efficacy by increasing the cell-surface HER2 level.

Highlights

- *ERBB2* mutations occur in at least 25 tumor types with varying patterns of mutations
- Mutation-induced changes in drug-binding pocket volume dictate drug sensitivity
- Poziotinib inhibits mutant HER2, yielding a 42% response rate in NSCLC patients
- Combination of poziotinib with T-DM1 potentiates antitumor activity of both agents

Robichaux et al., 2019, Cancer Cell 36, 1–14 October 14, 2019 © 2019 Elsevier Inc. https://doi.org/10.1016/j.ccell.2019.09.001



Cancer Cell Article

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Pan-Cancer Landscape and Analysis of *ERBB2* Mutations Identifies Poziotinib as a Clinically Active Inhibitor and Enhancer of T-DM1 Activity

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https://doi.org/10.1016/j.ccell.2019.09.001

SUMMARY

We characterized the landscape and drug sensitivity of *ERBB2* (*HER2*) mutations in cancers. In 11 datasets (n = 211,726), *ERBB2* mutational hotspots varied across 25 tumor types. Common HER2 mutants yielded differential sensitivities to eleven EGFR/HER2 tyrosine kinase inhibitors (TKIs) *in vitro*, and molecular dynamics simulations revealed that mutants with a reduced drug-binding pocket volume were associated with decreased affinity for larger TKIs. Overall, poziotinib was the most potent HER2 mutant-selective TKI tested. Phase II clinical testing in *ERBB2* exon 20-mutant non-small cell lung cancer resulted in a confirmed objective response rate of 42% in the first 12 evaluable patients. In pre-clinical models, poziotinib upregulated HER2 cell-surface expression and potentiated the activity of T-DM1, resulting in complete tumor regression with combination treatment.

INTRODUCTION

Amplifications of the Erb-b2 receptor tyrosine kinase 2 gene (*ERBB2*), also known as human epidermal growth factor receptor 2 gene (*HER2*), occur in many cancer types, and targeted agents such as trastuzumab, trastuzumab emtansine (T-DM1), lapatinib, and neratinib have been shown to improve clinical outcomes compared with chemotherapy alone (Bang et al., 2010;

Baselga et al., 2012b; Cameron et al., 2008; Di Leo et al., 2008; Gomez et al., 2008; Park et al., 2016; Slamon et al., 2011; Verma et al., 2012). Activating mutations of *ERBB2* have been reported in many cancer types (Connell and Doherty, 2017; Kourie et al., 2016; Kris et al., 2015; Shan et al., 2015). While Food and Drug Administration (FDA)-approved targeted therapies exist for cancers harboring *ERBB2* amplifications, there are no approved targeted therapies for tumors having

Significance

Although *ERBB2* mutations occur across multiple cancer types, there are currently no approved tyrosine kinase inhibitors (TKIs) for these patients. We identified that *ERBB2* mutations occurred in at least 25 different tumor types, and that mutation hotspots varied by malignancy. Through an integrative analysis using *in vitro* testing and molecular modeling, we identified key molecular features affecting the sensitivity to different TKIs. A phase II clinical study of the most potent TKI, poziotinib, confirmed that poziotinib has substantial clinical activity. Finally, we identified that the combination of poziotinib with an antibody-drug conjugate resulted in markedly enhanced efficacy in pre-clinical models. These findings can guide the development of more effective and targeted treatment regimens across the landscape of *ERBB2*-mutant cancers.

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ERBB2 mutations. However, the National Comprehensive Cancer Network guidelines for non-small cell lung cancer (NSCLC) recommend that newly diagnosed patients undergo broad molecular profiling to detect *ERBB2* mutations (Ettinger et al., 2018).

Recent clinical studies of targeted agents for ERBB2 mutant cancers have focused on covalent tyrosine kinase inhibitors (TKIs), but have shown differential results. Patients with breast cancer treated with neratinib had objective response rates (ORR) of 12.5%-32%, whereas patients with lung cancer had 0%-4% ORR (Hyman et al., 2018; Ma et al., 2017; Mazieres et al., 2016). Within a single cancer type, HER2 TKIs elicit variant-specific differences. Patients receiving neratinib with ERBB2 kinase domain point mutations had an ORR of 21.4%, whereas patients with exon 20 insertions had an ORR of 7.1% (Hyman et al., 2018). Furthermore, dacomitinib treatment resulted in an ORR of 11.5% for ERBB2 mutant NSCLC but no responses among ERBB2 exon 20 insertion mutation, Y772dupYVMA (Kris et al., 2015). Studies of HER2 monoclonal antibodies and antibody-drug conjugates (ADCs) revealed similar results. The MyPathway study tested the efficacy of the combination of anti-HER2 monoclonal antibodies trastuzumab and pertuzumab in 35 different tumor types and reported an ORR of 11% for all ERBB2 mutations and cancer types, but a 21% ORR for NSCLC patients (Hainsworth et al., 2018). In a pan-HER2 mutant NSCLC study testing the efficacy of T-DM1, patients harboring ERBB2 exon 20 insertion mutations had an ORR of 54.5%, but patients with ERBB2 exon 19 mutations did not have responses (Li et al., 2018). These cancer-specific and variant-specific differences in patient outcomes demonstrate the unmet need for a detailed and systematic understanding of the landscape of ERBB2 mutations across cancer types and the identification of effective therapies for the various ERBB2 mutations identified.

Pre-clinical studies of HER2-activating mutations have also reported differential sensitivity to various TKIs. Studies have shown that HER2 extracellular domain mutants are associated with resistance to non-covalent inhibitors such as lapatinib, yet exhibit robust sensitivity to covalent TKIs (Greulich et al., 2012; Nagano et al., 2018). Exon 19 mutants demonstrate varying sensitivity to lapatinib and covalent inhibitors (Bose et al., 2013; Nagano et al., 2018). Studies have demonstrated that exon 20 mutants have extensive resistance to most noncovalent and covalent TKIs (Nagano et al., 2018; Robichaux et al., 2018), including neratinib, afatinib, and dacomitinib, although some uncommon HER2 exon 20 mutants demonstrated sensitivity (Kosaka et al., 2017). More recently, we reported that poziotinib effectively inhibited HER2 exon 20 insertion mutants at concentrations achievable in patients, and poziotinib treatment induced a radiological response in one patient whose lung cancer harbored an ERBB2 exon 20 mutation (Robichaux et al., 2018).

In the present report, we examined the frequency and drug sensitivity of the most common genomic variants of *ERBB2* mutations across various malignancies, and sought to determine a molecular link between the structure and function of HER2 variants and TKI activity. Furthermore, we aimed to determine a rational therapeutic approach for targeting the most common *ERBB2* mutations, including the most drug-resistant variants.

RESULTS

Cancers of the Bladder, Stomach, and Bile Duct Have the Highest Frequency of *ERBB2* Mutations

To understand the diversity of *ERBB2* mutations across cancer types, we queried several databases, including cohorts from cBioPortal, MD Anderson Cancer Center (MDACC), and Foundation Medicine (FMI), and a circulating free DNA (cfDNA) cohort from Guardant Health (GH). Across all databases, we analyzed all non-synonymous *ERBB2* mutations within 25 different cancer types (Table S1). The weighted average frequency for *ERBB2* mutations was calculated. Similar to observations in the American Association for Cancer Research GENIE database (MericBernstam et al., 2018), *ERBB2* overall mutations occurred most frequently in bladder (8.3%), bile duct (5.3%), and stomach (4.5%) cancers (Figure 1A), whereas *ERBB2* exon 20 mutations occurred most frequently in cancers of the small intestine (1.8%), lung (1.5%), and breast (0.9%) (Figure 1B).

ERBB2 Mutations Occur Most Frequently in the Tyrosine Kinase Domain-Coding Region, and Mutational Hotspots Vary by Malignancy

We analyzed the frequency of mutations within the various regions of HER2 reported in cBioPortal and at MDACC. Across all cancers, ERBB2 mutations occurred most frequently in the tyrosine kinase domain (46%), which included mutations in exon 20 (20%), exon 19 (11%), and exon 21 (9%) (Figure 2A). In addition, 37% of HER2 mutations occur in the extracellular domain. Across all cancers, the most common ERBB2 mutations were S310F/Y (11.0%), Y772dupYVMA (5.7%), L755P/S (4.6%), V842I (4.4%), and V777L/M (4.0%) (Figure 2B). In lung cancer, the most frequent ERBB2 mutations occurred in exon 20 (48%), with the Y772dupYVMA mutation comprising 34% of all ERBB2 mutations in lung cancer (Figures 2C and 2D). In breast cancer, ERBB2 mutations occurred most frequently in exon 19 (37%), with L755 mutations being the most prevalent comprising 22% of mutations (Figure 2E). Unlike lung cancer where one variant was dominant among exon 20 mutations, there was more diversity among exon 19 mutations in breast cancer (Figure 2F). In colorectal cancer, ERBB2 mutations occurred most frequently in exon 21 (23%) and the extracellular domain (23%), and the V842I variant in exon 21 was the most prevalent (19%) (Figures 2G and 2H).

Y772dupYVMA Is the Most Common *ERBB2* Exon 20 Insertion Mutation across Cancer Types

Exon 20 mutations are the most common mutations within the tyrosine kinase domain of HER2, and treatment of *ERBB2* exon 20 insertion mutations remains a clinical challenge (Connell and Doherty, 2017; Hainsworth et al., 2018; Hartmaier et al., 2017; Hyman et al., 2018; Kosaka et al., 2017). To understand the diversity and prevalence of exon 20 insertions, we analyzed the frequency of *ERBB2* exon 20 insertion sequences by cancer type in cBioportal, MDACC, FMI, and GH databases. The Y772dupYVMA insertion was the most common *ERBB2* exon 20 insertions, and the G778dupGSP (14%) and G776del insVC (9%) insertions were the second and third, respectively, most common variants (Figure S1A). Among all cancer types analyzed, NSCLC showed



Figure 1. ERBB2 Mutations Occur in a Variety of Cancer Types with Mutational Hotspots Occurring across the Receptor

(A and B) Bar plot of weighted averages of *ERBB2* mutations (A) and *ERBB2* exon 20 mutation (B) frequency by cancer. Bars are representative of the weighted average ± SEM. Dot sizes are representative of number of cases in each database. Frequency of *ERBB2* mutations detected by cfDNA reported by Guardant Health were normalized for clinical sensitivity as reported in Odegaard et al., (2018). See also Table S1.

the greatest diversity in exon 20 insertion mutations (Figure S1B), whereas breast cancer showed little diversity, with only four distinct variants reported (Figure S1C). Additional rare insertion mutations were seen across other cancer types, but the duplications at Y772 and G778 occurred most frequently in every cancer type analyzed (Figure S1D).

Frequently Detected *ERBB2* Alterations Are Activating Mutations

To assess the functional impact of common *ERBB2* mutations, we stably expressed each of the 17 most frequently detected HER2 mutants across exons 19, 20, and 21 or the wild-type (WT) HER2 in Ba/F3 cells. All 17 HER2 mutants tested were found to induce interleukin-3 (IL-3)-independent survival of Ba/F3 cells, whereas the WT HER2 did not (blue line in Figures 3A–3C). Using western blotting and ELISA, we validated the expression of total and phosphorylated HER2 in these stable

Ba/F3 cell lines and found that all 17 HER2 mutants resulted in phosphorylation of HER2 (Figures 3D–3F and S2) and activation of downstream signal transduction molecules including Akt and p44/42 (ERK1/2), indicating that these mutations result in receptor activation (Warmuth et al., 2007). Interestingly, expression of some mutants such as V773M resulted in lower levels of phosphorylated HER2 and downstream signaling molecules (Figures 3E and S2A), suggesting that some HER2 mutants may not be as activating as others.

Poziotinib Was the Most Potent TKI Tested and Inhibited the Most Common HER2 Mutants *In Vitro*

Recent reports highlight the effectiveness of covalent quinazoline and quinoline-based TKIs in pre-clinical models of HER2 mutant diseases (Kosaka et al., 2017; Nagano et al., 2018; Robichaux et al., 2018; Shen et al., 2016; Yang et al., 2015). However, clinical studies of afatinib (Oh et al., 2018; Peters et al., 2018),



Figure 2. ERBB2 Mutation Hotspots Vary by Cancer Type

(A and B) Frequency and location of *ERBB2* mutations found across all cancers analyzed by protein coding region (A) and specific variant frequency of top ten variants (B) (n = 2,338).

(C and D) Frequency and location of *ERBB2* mutations found in NSCLC (n = 177) analyzed by protein coding region (C) and specific variant (D). (E and F) Frequency and location of *ERBB2* mutations found in breast cancer (n = 143) analyzed by protein coding region (E) and specific variant (F). (G and H) Frequency and location of *ERBB2* mutations found in colon cancer (n = 219) analyzed by protein coding region (G) and specific variant (H). In (B), (D), (F), and (H) the lengths of bars on lollipop plots are relative to frequency of mutation reported. See also Figure S1.

dacomitinib (Kris et al., 2015), and neratinib (Hyman et al., 2018; Ma et al., 2017) reported low ORR as well as cancer-specific and variant-specific differences in patient outcomes. To systematically evaluate drug sensitivity across the most commonly detected HER2 variants, we screened our panel of HER2 mutant Ba/F3 cells against 11 covalent and non-covalent epidermal growth factor receptor (EGFR) and HER2 TKIs. As a control, we included Ba/F3 cells expressing WT EGFR supplemented with 10 ng/mL EGF in the screen (Figures 4A and S3A). HER2 mutants showed robust resistance to the non-covalent inhibitors lapatinib and sapitinib (Figures 4A and S3A). Covalent indolebased TKIs osimertinib, ibrutinib, and nazartinib were not effective in decreasing cell viability in cells expressing exon 20 mutants, however, these TKIs were effective in against cells expressing D769 variants (Figures 4A and S3A). By comparison, the covalent guinazoline and guinoline-based TKIs, afatinib, neratinib, dacomitinib, tarloxotinib-TKI (tarlox-TKI), and poziotinib, had inhibitory activity for HER2 mutants across all three exons (Figures 4A and S3A). Across all HER2 mutants and TKIs tested, poziotinib had the lowest average half-maximal inhibitory concentration (IC₅₀) (Figure 4B) and was significantly more effective than afatinib, neratinib, or tarlox-TKI for mutations in exons 19 and 20 (Figures 4C and 4D). However, there was no significant difference in average IC₅₀ for exon 21 mutants (Figure 4E), suggesting that mutation location affects drug binding. To verify that differential sensitivity of Ba/F3 clones expressing different HER2 mutants to TKIs was not an artifact of varying p-HER2 levels expressed in these cell lines, we compared the IC₅₀ values of each mutant to poziotinib with the p-HER2 level determined by ELISA and found that there was no correlation between p-HER2 level and poziotinib activity (Figure S3B), suggesting that differential sensitivity is driven by mutation effects on drug binding. Since the majority of adverse events (AEs) related to EGFRand HER2-targeted therapy are due to inhibition of WT EGFR, we compared the IC₅₀ values of Ba/F3 cells expressing WT EGFR supplemented with 10 ng/mL EGF to support viability

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(A–C) Cell viability of stable Ba/F3 cell lines expressing HER2 exon 19 (A), HER2 exon 20 (B), and HER2 exon 21 (C) mutations grown in IL-3-free conditions for 15 days. Fluorescence values were normalized to day 0, and the mean fold change \pm SEM is plotted for each cell line (n = 3). (D–F) Representative western blot of Ba/F3 cells expressing HER2 exon 19 (D), HER2 exon 20 (E), and HER2 exon 21 mutants (F) or empty vector (n = 3). See also Figure S2.

(Figure S3A) with the IC₅₀ values of Ba/F3 cells expressing HER2 mutants. We found that poziotinib and pyrotinib were the most mutant-selective TKIs across all HER2 mutants (Figure 4F, mutant/WT = 0.23), whereas poziotinib was the most mutant-selective TKI across HER2 exon 20 mutants (Figure 4G, mutant/WT = 0.31).

HER2 Mutation Location and Amino Acid Change Affect Drug-Binding Affinity

To understand further how the location of mutations and amino acid changes affect drug efficacy, we used molecular dynamics simulations (MDS) to investigate how various mutations affect the structure and motion of the HER2 kinase domain. Molecular models of the L755S, L755P, Y772dupYVMA, and V777L HER2 mutants (Figure S4) were constructed using a reported HER2 X-ray structure (Aertgeerts et al., 2011) (PDB: 3PP0) and subjected to accelerated molecular dynamics (Wang et al., 2011). The range of protein conformations sampled varied among the HER2 mutants. Differences were evident even between exon 20 mutants, especially in the α C-helix region, where the duration of the conformation of the α C helix varied between the "in" (active conformation with smaller binding pocket) and the "out" (inactive conformation with larger binding pocket). The V777L mutant heavily sampled the "out" conformation while the Y772dupYVMA mutant sampled both "in" and "out" conformations (Figure 5A). Overall, these differences in the distribution of conformational states resulted in the Y772dupYVMA mutant sampling the "in" conformation 10 times more often than the V777L mutant (Figure 5B), and, on average, a smaller binding pocket size for Y772dupYVMA compared with V777L (Figures 5C and 5D).



Figure 4. Potency of TKIs in Ba/F3 Cell Lines Expressing HER2 Mutants

(A) Heatmap of log IC₅₀ values calculated in GraphPad for Ba/F3 cells stably expressing the indicated mutants and after 72 h of drug treatment, ($n \ge 3$). (B–E) Average IC₅₀ values for Ba/F3 cell lines expressing all HER2 mutants (B), HER2 exon 19 mutants (C), HER2 exon 20 mutants (D), or HER2 exon 21 mutants (E) after treatment for 72 h with indicated TKIs.

(F and G) Bar plots of ratio of IC₅₀ values of all HER2 mutant (F) or HER2 exon 20 mutant (G) to WT EGFR in the presence of 10 ng/mL EGF.

In (B) to (G), bars are representative of mean \pm SEM (n \geq 3). See also Figure S3.

Further analysis of the HER2 mutants by MDS demonstrated that distinct mutations at the same residue can have drastically different effects on protein structure and dynamics. The L755P mutation lacks a hydrogen-bond donor and breaks the backbone hydrogen bond between L755 on the β 3 strand and V790 on the β 5 strand, resulting in destabilization of the β sheet and a structural rearrangement in the kinase hinge region (Figure 5E). In particular, the L800 residue in the hinge of the L755P mutant protruded into the active site during part of the simulation and reduced the pocket size considerably. The changes in hinge mobility may also play a role in kinase activation (Chen et al., 2007; Sours et al., 2014). Changes in the β 3-strand conformation also caused the P loop to collapse inward, further reducing the pocket volume and making this mutant less sensitive to most TKIs. These changes in the L755P mutant contrasted with conformational and pocket volume profiles of the L755S mutant, which are more similar to those of the WT HER2 (Figures 5D and 5E).

The smaller binding pocket of the Y772dupYVMA and L755P mutants may be an important contributor to the weaker potency of larger, covalent, indole-based TKIs compared with V777L and L755S mutants (Yun et al., 2008). To test this hypothesis, we compared the average IC_{50} values of Ba/F3 cells expressing HER2 mutants with larger binding-pocket volumes (V777L and L755S) with the average IC_{50} values of Ba/F3 cells expressing HER2 mutants with smaller binding-pocket volumes (Y772dupYVMA and L755P) treated with either smaller quinazoline-based TKIs (i.e., afatinib, poziotinib) or

larger indole-based TKIs (e.g., osimertinib, nazartinib, Figure 5D). We found that in mutants with larger binding-pocket volumes, the average IC_{50} values were not significantly different between the classes of compounds (Figure 5F). In contrast, in mutants with smaller average binding-pocket volumes, the smaller quinazoline-based TKIs had a significantly lower average IC_{50} value compared with the larger indole-based TKIs (Figure 5F). Furthermore, when comparing average IC_{50} values of quinazoline-based TKIs across mutation types, HER2 mutants with smaller average binding-pocket volumes had significantly higher IC_{50} values compared with those with larger average binding-pocket volumes (Figure 5F). Together, these data suggest that HER2 mutants with smaller drug-binding-pocket volumes are less sensitive to TKIs, especially larger indole-based TKIs.

HER2 Mutant Human Cell Lines Showed Enhanced Sensitivity to Poziotinib

Clinical studies testing HER2 inhibitors have revealed cancertype-specific differences in drug sensitivity (Hainsworth et al., 2018; Hyman et al., 2018). To determine whether covalent, quinazoline-based TKIs have activity in models of HER2 mutant disease, we tested our panel of EGFR/HER2 TKIs in human cell lines. We ectopically expressed HER2 exon 20 mutants in MCF10A mammary epithelial cells and evaluated *in vitro* sensitivity to 12 EGFR/HER2 TKIs. MCF10A cells expressing G776del insVC, Y772dupYVMA, or G778dupGSP HER2 mutants were most sensitive to poziotinib, with an average IC₅₀ value of



Figure 5. MDS of HER2 Mutants Reveal Possible Mechanisms for Decreased Drug Sensitivity for Y772dupYVMA and L755P Mutations

(A) $\alpha C\text{-helix}$ positions for the HER2 V777L and Y772dupYVMA exon 20 mutants during the 150-ns accelerated MDS.

(B) Fractional population of molecular dynamics snapshots for the HER2 exon 20 mutants in the α C-helix "in" versus "out" conformations.

(C) Molecular dynamics snapshots of the V777L (white, backbone; light green, P loop) and Y772dupYVMA (gray, backbone; dark green, P loop) mutants. Note minor differences in P loop and kinase hinge conformations but a significant shift in α C helix position ("out" position for V777L in blue, "in" position for Y772dupYVMA in purple). (D) Binding-pocket volume profiles for the HER2 mutants taken from the accelerated MDS.

(E) Molecular dynamics snapshots of L755P (white, backbone; light green, P loop; yellow, hinge; blue, α C helix) and L755S (gray, backbone; dark green, P loop; orange, hinge; purple, α C helix) HER2 mutants.

(F) Bar plots of IC₅₀ values of HER2 mutants with binding-pocket volumes \geq WT HER2 or smaller than WT HER2 treated with quinazoline or indolebased TKIs. Bars are representative of mean \pm SEM (n \geq 3).

See also Figure S4.

p = 0.0004), with average IC₅₀ values of 3.19 nM, 4.24 nM, and 68.8 nM, respectively (Figure 6E). Furthermore, in a xenograft mouse model of CW-2 cells, poziotinib-treated animals showed a reduction of 58% in tumor volume compared with the vehicle-treated group at day 21 (p = 0.011, Figure 6F). In comparison, neratinib treatment increased (p = 0.023) and afatinib treatment did not significantly

8.2 nM (Figures 6A-6C). In comparison, the average IC₅₀ values of tarlox-TKI and neratinib were 21 nM and 150 nM, respectively (Figures 6A-6C), indicating that poziotinib is 2.6- and 18-fold more potent than tarlox-TKI and neratinib, respectively (p < 0.001). Furthermore, western blotting showed that poziotinib, but not neratinib, completely inhibits p-HER2 at 10 nM in MCF10A cells expressing HER2 G776delinsVC (Figure S5A). Since WT HER2 does not transform Ba/F3 cells to grow without IL-3 (Figure 3A), we used MCF10A cells to determine the HER2 mutant specificity of each compound. To this end, we determined the IC_{50} of each drug in MCF10A cells expressing WT HER2 (Figure S5B) and then calculated the mutant-to-WT ratio for each inhibitor and found that, similar to the mutant-to-WT EGFR ratio found in Ba/F3 cells (Figure 4G), poziotinib was the most mutant-selective TKI tested in MCF10A cell lines, followed by pyrotinib and tarlox-TKI (Figure 6D).

In a model of colorectal cancer (CW-2) with an endogenous *ERBB2* exon 19 point mutation (L755S) (Barretina et al., 2012), differences in sensitivity between poziotinib, tarlox-TKI, and neratinib were less dramatic but still significant (p = 0.02 and

affect tumor growth compared with vehicle control (Figures 6F, S5C, and S5D).

Poziotinib Has Antitumor Activity in Patients with NSCLC Harboring *ERBB2* Mutations

Based on these pre-clinical data and our previously published work on exon 20 mutations (Robichaux et al., 2018), we initiated an investigator-initiated, phase II clinical trial of poziotinib NSCLC with EGFR and ERBB2 exon 20 mutations in (NCT03066206). Patients with ERBB2 exon 20 mutations detected in tissue and/or plasma were treated with poziotinib, 16 mg orally daily, until progression, death, or withdrawal. Objective response was evaluated every 8 weeks, based on RECIST v1.1. Additional information including eligibility, study objectives, and assessments can be found in Figures S6A and S6B. Of the first 12 evaluable patients, 6 (50%) had a best response of partial response 8 weeks after beginning poziotinib treatment. This response was confirmed by a repeat scan 2 months later (16 weeks after commencing treatment) in 5 of 12 patients (confirmed ORR = 42%) (Figure 7A). Two patients had



Figure 6. Human Cell Lines Expressing HER2 Mutants Are Also Sensitive to Poziotinib

(A–C) Dose-response curves of MCF10A cells expressing HER2 exon 20 insertion mutants G776delinsVC (A), Y772dupYVMA (B), or G778dupGSP (C), treated with indicated TKIs for 72 h.

(D) Dot plot of ratio of IC₅₀ values comparing MCF10A expressing HER2 exon 20 mutants with MCF10A expressing WT HER2. Dots are representative of mean \pm SEM for each cell line, and bars are representative of mean \pm SEM of all three cell lines (n \geq 3 for each cell line).

(E) Dose-response curve of CW-2 colorectal cancer cell line harboring endogenous *ERBB2* exon 19 mutation, L755S, treated with indicated inhibitors for 72 h. (F) Bar graph of CW-2 tumor volume at day 21. Tumors were randomized at 350 mm³, indicated by the dotted line. Dots are representative of individual tumors (n = 5/group), and bars are representative of mean ± SEM.

In (A), (B), (C), and (E), curves are representative of mean ± SEM (n = 3). See also Figure S5.

progressive disease (PD) at first response evaluation, resulting in a disease control rate of 83%. As of July 2019, 10 of the 12 patients had progressed; the median progression-free survival (mPFS) was 5.6 months (Figure 7B) and the median duration of response was 4.6 months (Figure S6C). All patients included in the study harbored either the Y772dupYVMA or G778dupGSP insertions (Figures 7A and S6D). Representative images of one NSCLC patient with a Y772dupYVMA mutation pre- and posttreatment showed robust tumor shrinkage in the right lung (Figure 7C).

Overall, poziotinib safety and AE profile are similar to those of the other FDA-approved quinazoline TKIs, afatinib and dacomitinib (Mok et al., 2018; Sequist et al., 2013). Most patients receiving poziotinib (8/12, 67%) had at least one dose reduction due to AEs (Figures S6E and S6F). Eight patients experienced grade 3–4 AEs, the majority of which were diarrhea (17%) and

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Figure 7. Patients with NSCLC Harboring ERBB2 Mutations had a 42% Confirmed Response Rate to Poziotinib

(A) Waterfall plot of the objective responses of patients on clinical trial NCT03066206. Objective partial response is shown in dark green, an unconfirmed response is shown in light green, SD is shown in yellow, and PD is shown in red.

(B) Kaplan-Meier plot of mPFS of the 12 patients in (A).

(C) Computed tomography scan of a patient with an ERBB2 Y772dupYVMA mutation 1 day before and 8 weeks after poziotinib treatment. Blue arrow indicates the target lesion and red arrow indicates the resolved pleural effusion.

(D) Positron emission tomography scans of patient with *ERBB2* L755P mutant NSCLC 1 day before and 4 weeks after poziotinib treatment. White boxes highlight the lesion of interest.

See also Figure S6.

rash (58%, Figure S6F). No patients discontinued treatment due to AEs (Figure S6E). Additional patient characteristics including the number of previous treatments, dose reductions, treatment-related AEs occurring in more than one patient, and comutations are shown in Figures S6D and S6F.

In addition, one patient with NSCLC harboring an *ERBB2* exon 19 point mutation, L755P, and a prior history of progression after treatment with multiple regimens including platinum doublet chemotherapy, trastuzumab, afatinib, and TDM-1, was treated on a compassionate care use protocol (C-IND18-0014). The patient was treated with 16 mg of poziotinib daily and was evaluated after 4 weeks of treatment (Figure 7D, white box). The patient had stable disease (SD) per RECIST v1.1 (-12% reduction). The patient remained on poziotinib for more than 7 months and proceeded to receive further systemic therapy after experiencing disease progression on poziotinib.

Combination of Poziotinib and T-DM1 Treatment Potentiates Antitumor Activity

Previous studies of the HER2 TKI lapatinib in HER2-positive breast cancer models have shown that TKI treatment results in increased cell-surface receptor accumulation by stabilizing HER2 and reducing ubiquitination of the receptor, and increased cell-surface HER2 sensitivity to antibody-dependent cellular cytotoxicity (Scaltriti et al., 2009). To determine whether poziotinib treatment increases HER2 cell-surface expression, we analyzed cell-surface HER2 by fluorescence-activated cell sorting (FACS) after 24 h of low-dose poziotinib treatment. We found that poziotinib treatment increased cell-surface HER2 level 2-fold in MCF10A cells expressing mutant, but not WT, HER2 (p < 0.0001, Figure 8A). To determine whether the increase in cell-surface HER2 after low-dose poziotinib treatment was related to decreased ubiquitination of the receptor, we performed immunoprecipitation of HER2 from MCF10A cells expressing WT or mutant HER2, and immunoblotted membranes with antibodies against ubiquitin. We found that low-dose poziotinib treatment increased ubiquitination of WT HER2 but decreased the ubiquitination of mutant HER2 (Figure 8B), which correlated with the decreased cell-surface WT HER2 level but increased cell-surface mutant HER2 level. Next, we tested whether the combination of poziotinib and T-DM1 would decrease cell viability in vitro. We found that while T-DM1 alone did not inhibit cell viability of MCF10A expressing mutant or WT HER2, combination with poziotinib significantly lowered IC₅₀ values of T-DM1 in mutant, but not WT, HER2-expressing MCF10A cells (Figures 8C and S7A).

To validate these findings *in vivo*, we tested the combination of low-dose poziotinib with a single dose of T-DM1 in an *ERBB2* mutant, Y772dupYVMA, an NSCLC PDX model (Figures 8D and S7B). At the time of best response, day 15, the combination

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Figure 8. Poziotinib Treatment Induces Accumulation of HER2 on the Cell Surface, and Combination of Poziotinib and T-DM1 Treatment Potentiates Antitumor Activity

(A) FACS analysis of HER2 expression on MCF10A cells expressing indicated HER2 mutants or WT HER2 after 24 h of 10 nM poziotinib treatment.

(B) Representative Western blot and quantification of ubiquitin and total HER2 after immunoprecipitation of HER2 in MCF10A cells expressing WT HER2 or indicated HER2 mutants. Molecular weight ladder run between samples was omitted as indicated by the white space between lanes. Ubiquitin level was normalized to HER2 level then to DMSO control to determine fold change in relative ubiquitin expression.

(C) Bar plot of T-DM1 IC₅₀ values of MCF10A cells expressing indicated HER2 mutants treated with T-DM1 alone or in combination with poziotinib. n = 2, *p < 0.0001.

(D) Tumor growth curves of ERBB2 Y772dupYVMA NSCLC PDX treated with the indicated inhibitors.

(E) Dot plot of percent change in tumor volume of mice treated with indicated inhibitors at day 15.

(F) Kaplan-Meier curve of PFS of mice bearing ERBB2 Y772dupYVMA PDX treated with indicated inhibitors.

(G) Summary of number of tumor-bearing mice in each group at day 15 and day 45.

(H) ERBB2 Y772dupYVMA GEMM were treated with indicated inhibitors for 4 weeks and tumor volume was determined by magnetic resonance imaging. Bars are representative of individual mouse tumor volume.

(I) Percent change in body weight for *ERBB2* GEMMs over the first 14 days of treatment with indicated inhibitors. Symbols are representative of mean body weight ± SEM.

In (A) to (E), bars and symbols are representative of mean ± SEM. See also Figure S7.

of low-dose poziotinib and a single dose of T-DM1 resulted in complete tumor regression in 20 out of 20 mice, compared with 2 out of 9 mice receiving T-DM1 alone, or 0 out of 12 mice receiving poziotinib (Figure 8E). To further assess response to treatment, we determined mPFS, defined as time to tumor doubling from best response. Mice receiving vehicle control had an mPFS of 3 days, whereas mice receiving low-dose poziotinib or T-DM1 had an mPFS of 15 days and 27 days, respectively (Figure 8F). By day 30, tumor growth resumed in all mice receiving T-DM1 alone. However, in 14 of 20 mice receiving combination treatment there was no evidence of tumor reoccurrence at 45 days (Figures 8G and S7B). To validate these findings in an additional model of *ERBB2* mutant NSCLC, we tested low-dose poziotinib, T-DM1, or the combination in a genetically engineered mouse model (GEMM) of NSCLC harboring Y772dupYVMA. By 4 weeks, mice receiving either poziotinib or T-DM1 had on average an 11% increase in tumor growth. In contrast, mice receiving the combination of poziotinib and T-DM1 had an average 47% reduction in tumor burden (Figure 8H). Furthermore, we found that the combination of low-dose poziotinib and T-DM1 was tolerable in the GEMM, with a 4% increase in body weight in the combination group at 2 weeks (Figure 8I).

DISCUSSION

Our pan-cancer analysis reveals that ERBB2 mutational hotspots vary by cancer type and have differential sensitivity to HER2 TKIs in vitro, which likely affect clinical efficacy. In the SUMMIT trial, neratinib was most effective in breast cancer patients, with the majority of responders having tumors with L755S, V777L, or L869R (Hyman et al., 2018). In our in vitro screening, these mutations correlated with low IC₅₀ values. In contrast, patients with colorectal cancer did not respond to neratinib (Hyman et al., 2018). We found that the V842I mutation is the most common ERBB2 mutation in colorectal cancers and that this mutant was not sensitive to neratinib in vitro. These data suggest that different TKI sensitivities between malignancies may be, in part, explained by cancer-specific mutational hotspots, which directly affect drug sensitivity. Data from the SUMMIT trial showed that while specific exon 20 insertions were associated with neratinib sensitivity in breast cancer patients, these identical mutations were associated with resistance in other cancer types, demonstrating that there may be other mechanisms underlying these tumor-type-specific differences that merit further investigation.

Exon 20 insertion mutations and the exon 19 L755P mutation are resistant to most HER2 TKIs. MDS revealed that these mutations induce conformational changes that affect the overall size and shape of the drug-binding pocket. Collectively, these in vitro and in silico findings are consistent with the clinical observations that patients with ERBB2 exon 20 insertion mutations historically have had poor responses to TKIs. In NSCLC, where exon 20 insertions frequently occur, patients harboring ERBB2 exon 20 insertion mutations had response rates of 0% (Hyman et al., 2018), 11.5% (Kris et al., 2015), and 18.2% (Mazieres et al., 2016) to 18.8% (Peters et al., 2018) to neratinib, dacomitinib, and afatinib, respectively. Moreover, while L755S mutations have been shown to respond to neratinib, L755P mutations are profoundly resistant to both TKIs and ADCs (Hyman et al., 2018; Li et al., 2018; Mazieres et al., 2016).

Our testing of a panel of covalent and non-covalent EGFR and HER2 TKIs against the most common HER2 mutants revealed that poziotinib has activity against the most common HER2 variants, including exon 19 and 20 mutants that are resistant to other HER2 TKIs. We have previously reported that exon 20 insertions have a sterically hindered drug-binding pocket, and that the size and flexibility of poziotinib can overcome this challenge (Robichaux et al., 2018). Likewise, in silico modeling of the L755P variant in the current report indicates that this alteration reduces the volume of the drug-binding pocket, which is predicted to limit the binding of drugs with larger terminal groups oriented toward the aC helix such as neratinib and osimertinib. In contrast, due to the terminal halogenated benzene group of poziotinib, the drug can bind deeply within the hydrophobic cleft created by A751, K753, L796, and T798 in HER2 (Robichaux et al., 2018). This interaction of the terminal benzene group with the hydrophobic cleft results in the alignment of the guinazoline core with residues at the back of the drug-binding pocket, maintaining receptor binding.

Previous pre-clinical data in lung cancer (Robichaux et al., 2018) and current pre-clinical models of breast and colon cancer demonstrate that poziotinib has broad antitumor effects in multiple ERBB2 mutant cancer types and across exons. In a recent report, two of five (40%) patients with NSCLC harboring ERBB2 exon 20 insertions treated with poziotinib (12 mg or 8 mg) had a partial response (Oh et al., 2018). A recent case study reported that poziotinib induced a radiological response and clinical improvement in a heavily pretreated patient with ERBB2 mutant (G778dupGSP) breast cancer (Pandey and Brufsky, 2018). In the first 12 patients of clinical trial NCT03066206 with ERBB2 exon 20 mutant disease, we observed a confirmed ORR of 42% and a mPFS of 5.6 months. In addition, a patient with an L755P mutation, treated on a compassionate care use protocol, demonstrated a durable minor response to poziotinib lasting more than 7 months. Collectively, these data strongly suggest that poziotinib has activity against the most frequent ERBB2 variants and across diverse malignancies harboring ERBB2 mutations. In comparison, previous studies have reported that patients with ERBB2 mutant NSCLC had an ORR of 6% and mPFS of 1.9 months to second-line immune checkpoint (PD-1/ PDL-1) blockade (Negrao et al., 2018); an ORR of 10% and mPFS of 4.3 months to second-line non-HER2-targeted therapies (Mazieres et al., 2016); or an ORR of 7% and mPFS of 3.4 months to second-line HER2-targeted agents, neratinib, lapatinib, or afatinib (Mazieres et al., 2016). Furthermore, in the general platinum-refractory NSCLC population, standard second-line chemotherapy, docetaxel, has an ORR of 7%-13% and mPFS of 2-4 months (Hanna et al., 2004; Herbst et al., 2016; Horn et al., 2017; Rittmeyer et al., 2017; Shepherd et al., 2000).

Toxicity of poziotinib was comparable with that of other quinazoline-based, FDA-approved TKIs afatinib and dacomitinib (Mok et al., 2018; Sequist et al., 2013). In the phase III study of afatinib for *EGFR* mutant NSCLC (Lux-lung 3, Sequist et al., 2013) and in the phase III study of dacomitinib for *EGFR* mutant NSCLC (Archer1050, Mok et al., 2018), 52% and 67% of patients had dose reductions due to AEs, respectively. Of the first 12 patients in our study receiving poziotinib, 67% of patients received dose reductions. Furthermore, in the Lux-lung 3 study and Archer1050 study, 8% and 10% of patients discontinued treatment due to AEs. In the first 12 patients receiving poziotinib, no patients discontinued treatment due to AEs.

Previous studies of lapatinib in *ERBB2*-amplified breast cancer showed that lapatinib caused accumulation of HER2 on the cell surface, which enhanced trastuzumab binding and antitumor effects (Scaltriti et al., 2009). Furthermore, meta-analysis of several clinical trials found that combination of lapatinib and trastuzumab significantly increases pathological complete responses of HER2-positive breast cancers regardless of hormone receptor status (Baselga et al., 2012a; Xu et al., 2017). We find that poziotinib upregulates mutant, but not WT, HER2 on the cell surface and that combination of poziotinib with T-DM1 decreases cell viability *in vitro* and causes complete regression of HER2 exon 20 mutant NSCLC tumors in mice. Together, these data suggest that the high affinity and specificity of poziotinib for HER2 mutants make poziotinib a good candidate for combination with T-DM1 by enhancing mutant, but not WT,

HER2 on the cell surface for targeting with T-DM1. Furthermore, these data highlight the need for clinical trials testing the efficacy of poziotinib and T-DM1 combination therapy in *ERBB2* mutant malignancies.

STAR*METHODS

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SUPPLEMENTAL INFORMATION

Supplemental Information can be found online at https://doi.org/10.1016/j.ccell.2019.09.001.

ACKNOWLEDGMENTS

The authors wish to thank the patients, families, and caregivers involved in the clinical trial as well as the Exon 20 Group, Marcia Horn, Robert Hanlon, and Kevin Hanlon. This work was supported by funds from R01 CA190628-NIH/NCI, the David Bruton, Jr. Endowment, the Rexanna Foundation for Fighting Lung Cancer, CCSG Lung Cancer Program, the Lung Cancer Moon Shot Program, Spectrum Pharmaceuticals, the Kopelman Fund for Lung Cancer Research, the Exon 20 Group, the Lung Cancer Research Fund, the Hallman fund, Lung SPORE grant 5 P50 CA070907, ASCO CDA-57112, and 1U54CA224065-01.

AUTHOR CONTRIBUTIONS

Conceptualization, J.P.R. and J.V.H.; Investigation, J.P.R., R.S.K.V., M.B.N., L.H., J.H., S.L., T.C., H.H., F.Z., A.P., H.S., and M.P.; Data Curation, V.M.R., R.B.L., L.A.A., G.M.F., A.B.S., M.V.N., V.A.M., J.R.A., F.M.-B., X.L., and M.R.; Software, R.S.K.V. and J.B.C.; Formal Analysis, L.D. and J.W.; Visualization, J.P.R., R.S.K.V., and J.B.C.; Writing – Original Draft, J.P.R., M.B.N., J.B.C., and J.V.H.; Writing – Review and Editing, J.P.R., J.B.C., Y.Y.E., M.B.N., V.R., R.L., L.A.A., F.M.-B., B.R., and Z.Y.; Resources (Clinical Trial), Y.Y.E. and J.V.H; Project Administration, J.P.R., M.B.N., and J.V.H.; Funding Acquisition, J.V.H., F.M.B., and Y.Y.E.; Supervision, J.B.C., K.-k.W., and J.V.H.

DECLARATION OF INTERESTS

The research being reported in this publication is research in which The University of Texas MD Anderson Cancer Center has an institutional financial conflict of interest. Because MD Anderson is committed to the protection of human subjects and the effective management of its financial conflicts of interest in relation to its research activities, MD Anderson has implemented an Institutional Conflict of Interest Management and Monitoring Plan to manage and monitor the conflict of interest with respect to MD Anderson's conduct of this research.

J.P.R., M.B.N., and J.V.H. have filed a patent for the use of poziotinib for treating EGFR and HER2 mutant cancers and licensed the technology to Spectrum Pharmaceuticals (SP). J.V.H. also has/had the following disclosures: grant/research support: AstraZeneca (AZ), Bayer, and GlaxoSmithKline (GSK); advisory committees: AZ, Boehringer Ingelheim, Bristol-Myers Squibb (MBS), Exelixis, Hengrui Therapeutics, Genentech, GSK, Guardant Health (GH), Lilly, Novartis, SP, Takeda, and Synta. X.L. consultant: Lilly and AZ. K.-k.W. founder and equity holder: G1 Therapeutics; Consulting/Sponsored Research: AZ, Janssen, Pfizer, Array, Novartis, Merck, Takeda, Ono, Targimmune, and BMS. F.M.B. has/had grants, travel/research support: Novartis, AZ, Calithera, Aileron, Bayer, Jounce, CytoMx, eFFECTOR, Zymeworks, PUMA, Curis, Millennium, Daiichi-Sankyo, Abbvie, GH, Takeda, GSK, Taiho, Genentech, Debiopharm Group, and Pfizer; consultant/advisor: Pieris, Dialectica, Sumitomo Dainippon, Samsung Bioepis, Aduro, OrigiMed, Xencor, JAX Labs, Inflection Biosciences, GRAIL, Darwin Health, Clearlight Diagnostics, SP, and Mersana. J.R.A. reasonable reimbursement for travel: European Journal of Cancer, Vall d'Hebron Institut of Oncology, CU of Hong Kong, SOLTI, Elsevier, GSK; consulting/travel fees: Novartis, Lilly, Orion, Servier, Peptomyc, Merck Sharp & Dohme, Kelun/Klus Pharma, SP, Pfizer, Roche, Ellipses; research funding: Bayer and Novartis; investigator in clinical trials: SP, Tocagen, Symphogen, BioAtla, Pfizer, GenMab, CytomX, KELUN-BIOTECH, Takeda-Millenium, GSK, IPSEN; travel fees: ESMO, US DoD, LSU, Hunstman Cancer Institute, Cancer Core Europe, Karolinska Cancer Institute, and King Abdullah International Medical Research Center. V.M.R. and R.B.L. shareholders/full-time employees: GH. R.B.L. stockholder and board of directors: Biolase; stockholder and advisory board: Forward medical. B.R. and Z.Y. shareholders/full-time employees: SP. LAA, A.S., G.M.F., and V.A.M. shareholders/full-time employees: FMI; stockholders: Roche Holding.

Received: April 8, 2019 Revised: July 29, 2019 Accepted: September 1, 2019 Published: October 3, 2019

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STAR*METHODS

KEY RESOURCES TABLE

REAGENT or RESOURCE	SOURCE	IDENTIFIER				
Antibodies						
HER2	Cell Signaling Technologies	https://www.cellsignal.com/products/primary- antibodies/her2-erbb2-d8f12-xp-rabbit-mab/ 4290?site-search-type=Products				
HER2	Abcam	https://www.abcam.com/erbb-2-antibody- ep1045y-ab134182.html				
p-HER2 Tyr1248	Cell Signaling Technologies	https://www.cellsignal.com/products/primary- antibodies/phospho-her2-erbb2-tyr1248- antibody/2247?site-search-type=Products; RRID: AB_331725				
pHER2 Tyr1221/1222	Cell Signaling Technologies	https://www.cellsignal.com/products/primary- antibodies/phospho-her2-erbb2-tyr1221- 1222-6b12-rabbit-mab/2243?site-search- type=Products; RRID: AB_490899				
pAkt	Cell Signaling Technologies	https://www.cellsignal.com/products/primary- antibodies/phospho-akt-ser473-d9e-xp-rabbit- mab/4060?site-search-type=Products				
Akt	Cell Signaling Technologies	https://www.cellsignal.com/products/primary- antibodies/akt-antibody/9272?site-search- type=Products; RRID: AB_329827				
p-p44/42	Cell Signaling Technologies	https://www.cellsignal.com/products/primary- antibodies/phospho-p44-42-mapk-erk1-2- thr202-tyr204-d13-14-4e-xp-rabbit-mab/4370? site-search-type=Products				
P44/42	Cell Signaling Technologies	https://www.cellsignal.com/products/primary- antibodies/p44-42-mapk-erk1-2-137f5-rabbit- mab/4695?site-search-type=Products; RRID: AB_390779				
Ubquitin	Cell Signaling Technologies	https://www.cellsignal.com/products/primary- antibodies/ubiquitin-antibody/3933?site- search-type=Products				
tubulin	Cell Signaling Technologies	https://www.cellsignal.com/products/primary- antibodies/b-tubulin-antibody/2146?site- search-type=Products				
Rabbit IgG	Santa Cruz	https://datasheets.scbt.com/sc-2027.pdf				
Goat Anti-Rabbit IgG (H+L) HRP Conjugate	BioRad	http://www.bio-rad.com/en-us/sku/1706515- goat-anti-rabbit-igg-h-l-hrp-conjugate? ID=1706515; RRID: AB_2617112				
Chemicals, Peptides, and Recombinant Proteins						
Erlotinib	Selleck Chem	https://www.selleckchem.com/products/ erlotinib.html				
Lapatinib	Selleck Chem	https://www.selleckchem.com/products/ lapatinib.html				
Afatinib	Selleck Chem	https://www.selleckchem.com/products/ BIBW2992.html				
Dacomitinib	Selleck Chem	https://www.selleckchem.com/products/ pf299804.html				
Neratinib	Selleck Chem	https://www.selleckchem.com/products/ Neratinib(HKI-272).html				
Poziotinib (<i>in vitro / in vivo</i>)	Selleck Chem	https://www.selleckchem.com/products/ poziotinib-hm781-36b.html				

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REAGENT or RESOURCE	SOURCE	IDENTIFIER	
Osimertinib	Selleck Chem	https://www.selleckchem.com/products/ azd9291.html	
Ibrutinib	Selleck Chem	https://www.selleckchem.com/products/ pci-32765.html	
Nazartinib	Selleck Chem	https://www.selleckchem.com/products/ nazartinib-egf816-nvs-816.html	
Olmutinib	Selleck Chem	https://www.selleckchem.com/products/ olmutinib-hm61713-bi-1482694.html	
Rocelitinib	Selleck Chem	https://www.selleckchem.com/products/ co-1686.html	
Tarloxotinib-TKI	Synthesized by IACS	N/A	
T-DM1	MD Anderson institutional pharmacy	N/A	
Poziotinib (clinical trial)	Spectrum Pharmaceuticals	N/A	
Critical Commercial Assays			
Cell Titer Glo	Promega	https://www.promega.com/products/cell- health-assays/cell-viability-and-cytotoxicity- assays/celltiter_glo-luminescent-cell-viability- assay/?catNum=G7570	
ECL	Advansta	https://advansta.com/products/western-blot- substrate-WesternBright-ECL/	
Crosslink Immunoprecipitation	Pierce	https://www.thermofisher.com/order/catalog/ product/26147	
HER2 ELISA	Cell signaling	https://www.cellsignal.com/products/elisa- kits/total-her2-erbb2-sandwich-elisa-kit/7310	
Pan-pHER2 ELISA	Cell Signaling	https://www.cellsignal.com/products/elisa-kits/ phospho-her2-erbb2-pantyr-sandwich-elisa- kit/7968?_=1563400997725&Ntt=pHER2% 20ELISA&tahead=true	
Experimental Models: Cell Lines			
Ba/F3	Creative Biogene	https://www.creative-biogene.com/support/ ba-f3-cell-line.html	
MCF10A	ATCC	https://www.atcc.org/products/all/CRL- 10317.aspx	
CW-2	Riken Cell Bank	http://cellbank.brc.riken.jp/cell_bank/CellInfo/? cellNo=RCB0778	
Experimental Models: Organisms/Strains			
HER2 Y772dupYVMA PDX	JAX Labs	http://tumor.informatics.jax.org/mtbwi/ pdxDetails.do?modeIID=TM01446	
Athymic Nude Mice	Harlan Envigo	https://www.envigo.com/products-services/ research-models-services/models/research- models/mice/mutant/athymic-nude-mice/	
NSG Mice	JAX Labs	https://www.jax.org/strain/005557	
Recombinant DNA			
ERBB2 L755S c.2264T>C	Created by Bioinnovatise from pBabe- puro <i>ERBB2</i> WT from Addgene (#40978)	N/A	
ERBB2 D769H c.2305G>A	Created by Bioinnovatise from pBabe- puro <i>ERBB2</i> WT from Addgene (#40978)	N/A	
ERBB2 D769N c.2305G>C	Created by Bioinnovatise from pBabe- puro <i>ERBB2</i> WT from Addgene (#40978)	N/A	
<i>ERBB2</i> D769Y c.2305G>T	Created by Bioinnovatise from pBabe- puro <i>ERBB2</i> WT from Addgene (#40978)	N/A	

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REAGENT or RESOURCE	SOURCE	IDENTIFIER
ERBB2 Y772dupYVMA c.2323_2324ins TATGTCATGGCT	Purchased from Addgene (#40982)	N/A
ERBB2 G776delinsVC c.2326_2328insTCT	Created by Bioinnovatise from pBabe- puro <i>ERBB2</i> WT from Addgene (#40978)	N/A
ERBB2 G776del insVV c.2327delinsTTGT	Created by Bioinnovatise from pBabe- puro <i>ERBB2</i> WT from Addgene (#40978)	N/A
ERBB2 G776del insLC c.2326G>TTGT	Created by Bioinnovatise from pBabe- puro <i>ERBB2</i> WT from Addgene (#40978)	N/A
ERBB2 V773M c.2317G>A	Created by Bioinnovatise from pBabe- puro <i>ERBB2</i> WT from Addgene (#40978)	N/A
ERBB2 V777L c.2329G>T	Created by Bioinnovatise from pBabe- puro <i>ERBB2</i> WT from Addgene (#40978)	N/A
ERBB2 G778insLPS c.2332_2333ins GGCTCCCCA	Created by Bioinnovatise from pBabe- puro <i>ERBB2</i> WT from Addgene (#40978)	N/A
ERBB2 P780insGSP c.2339_2340ins TGGCTCCCC	Created by Bioinnovatise from pBabe- puro <i>ERBB2</i> WT from Addgene (#40978)	N/A
<i>ERBB2</i> L786V c. 2356C>G	Created by Bioinnovatise from pBabe- puro <i>ERBB2</i> WT from Addgene (#40978)	N/A
ERBB2 V842I c.2524G>A	Created by Bioinnovatise from pBabe- puro <i>ERBB2</i> WT from Addgene (#40978)	N/A
<i>ERBB2</i> L869R c.2606T>G	Created by Bioinnovatise from pBabe- puro <i>ERBB2</i> WT from Addgene (#40978)	N/A
Other		
HER2 Crystal Structure	PDB	https://www.rcsb.org/structure/3PP0

LEAD CONTACT AND MATERIALS AVAILABILITY

Requests for additional information, regents, and resources should be directed and will be fulfilled by the Lead Contact John V. Heymach@mdanderson.org).

EXPERIMENTAL MODELS AND SUBJECT DETAILS

Clinical Trial NCT03066206 CIND 18-0014

Clinical study NCT03066206 is a single-center investigator-initiated Phase II study of poziotinib conducted at MD Anderson Cancer Center in Houston, TX. The trial protocol was approved by the MD Anderson Cancer Center institutional review board and the FDA. Patient eligibility included histologically or cytologically confirmed recurrent NSCLC not amenable to curative intent therapy or stage IV NSCLC with a documented *ERBB2* exon 20 mutation by a CLIA certified laboratory. Additional eligibility criteria included measurable disease by RECIST 1.1 criteria (Eisenhauer et al., 2009), ECOG performance status of 0 or 1, and adequate respiratory, cardiac (>50% cardiac ejection fraction), hepatic, and renal function. Brain metastases were allowed as long as the metastases were stable and the patient did not require treatment with anticonvulsants or escalating doses of steroids. Written and informed consent was obtained from all patients before beginning poziotinib treatment. Eligible patients received daily poziotinib by mouth. Poziotinib was provided by Spectrum Pharmaceuticals. Poziotinib treatment was continued until progression, death or until intolerable AEs. Treatment beyond progression was allowed at the discretion of treating physician if there was evidence of ongoing clinical benefit. Poziotinib starting dose was 16 mg orally daily, and dose reductions to 12 mg daily and 8 mg daily were allowed.

The primary endpoint was investigator-assessed objective response rate (ORR) determined by RECSIT 1.1 criteria. CT and or PET-CT were completed every eight weeks. ORR of 20% was considered to be clinically meaningful, and response rate was defined as the percentage of patients having either a partial (PR) or a complete response (CR). Disease control rate was defined as the percentage of patients has a PR, a CR, or stable disease (SD) lasting at least 8 weeks after initiation of treatment. Secondary objectives included progression free survival, overall survival, disease control rate, duration of response, and safety and toxicity. Toxicities were assessed using the National Cancer Institute (NCI) Common Terminology Criteria for Adverse Events [NCI CTCAE] version 4.03 (Hay et al., 2014). To analyze efficacy waterfall plots and swimmer plots were created. Progression free survival was calculated from treatment start until disease progression per RECIST 1.1 or death. Duration of response was calculated from date on response per RECIST 1.1 until disease progression or death. The patient treated on C-IND18-0014 was found to have a *ERBB2* exon 19 mutation (L755P) and was not eligible for clinical trial NCT03066206, therefore the patient was enrolled on a compassionate care use protocol approved by both the MD Anderson Cancer Center institutional review board and the FDA. The patient received daily 16 mg poziotinib and was evaluated for response defined by RECIST 1.1 criteria at four weeks.

Human Cell Lines and Ba/F3 Cell Lines

MCF10A cells were purchased from ATCC and were cultured in DMEM/F12 media supplemented with 1% penicillin/streptomycin, 5% horse serum (sigma), 20 ng/ml EGF, 0.5 mg/ml hydrocortisone, and 10 μ g/ml insulin. Stable cell lines were created by retroviral transduction, and retroviruses were generated by transfecting pBabe-Puro based vectors summarized in Table 1 (Addgene and Bioinnovatise) into Phoenix 293T-ampho cells (Orbigen) using Lipofectamine 2000 (Invitrogen). Two days after transduction, 0.5 μ g/ml puromycin (Invitrogen) was added to the RPMI media. After 14 days of selection, cells were tested in cell viability assays as described above. CW-2 cells, which harbor the endogenous *ERBB2* L755S mutation (Barretina et al., 2012), were provided by the Riken cell line database under MTA and were maintained in RPMI containing 10% FBS and 1% penicillin/streptomycin. Cell lines are authenticated on an annual basis on all cell lines in active use using a PCR-based DNA fingerprinting assay (PowerPlex 16HS Kit, Promega) that detects genomic DNA sequences specific to each cell line. Cell line mycoplasma-free status is verified using the MycoAlert mycoplasma detection kit (Lonza). Ba/F3 cell lines were established as previously described (Robichaux et al., 2018). Briefly, stable Ba/F3 cell lines were generated by retroviral transduction of Ba/F3 cell line for 12 hr. Retroviruses were generated by transfecting pBabe-Puro based vectors summarized in Key Resource Table (Addgene and Bioinnovatise) into Phoenix 293T-ampho cells (Orbigen) using Lipofectamine 2000 (Invitrogen). Three days after transduction, 2 μ g/ml puromycin (Invitrogen) was added to the RPMI media. After 5 days of selection, cells were stained with FITC-HER2 (Biolegend) sorted by FACS.

Mouse Models

HER2 Y772dupYVMA (A775insYVMA) GEMMs were generated as previously described (Perera et al., 2009). Male and female mice were fed a continuous doxycycline diet from 6 weeks of age. Tumor volume was determined through MRI. Mice were handled in accordance with Good Animal Practices as defined by Laboratory Animal Welfare and were done with approval from the New York University Institutional Animal Care and Use Committee (NY,NY). Six- week old female athymic nude mice (Hsd: Athymic Nud-Foxn1^{nu}) were purchased from Harlan Envigo., and 5- to 6-week old female NSG mice (NOD.Cg-*Prkdc^{scid} IL2rg^{tmWij/Szij*) were purchased from Jax Labs. Mice were maintained in agreement with Good Animal Practices and with approval from MD Anderson Cancer Center Institutional Animal Care and Use Committee (Houston, TX)}

METHOD DETAILS

Analysis of ERBB2 Variant Frequency

To determine the frequencies of each *ERBB2* mutation reported in databases from MD Anderson Cancer Center, cBioPortal, Foundation Medicine, or Guardant Health, each database was queried individually, then frequencies were weighted by the total number of patients in each database and are reported as weighted averages. To determine the frequency of *ERBB2* mutations across cancer types in cBioPortal, all non-overlapping studies were selected and exported. For overlapping studies, only the largest dataset was used. To determine *ERBB2* mutation frequencies at MD Anderson Cancer Center, the Institute for Personalized Cancer Therapy database was queried for all *ERBB2* mutations independent of cancer type. To determine the frequency of *ERBB2* exon 20 mutations from Foundation Medicine, de-identified data of the number of patients with *ERBB2* deletions, frame shifts, insertions, and point mutation were tabulated, and cancer types with less than 5 mutations were excluded. Lastly, to determine the frequency of *ERBB2* exon 20 mutations at Guardant Health, the Guardant360 clinical database was queried for samples tested between October 2015 and May 2018 (70 and 73 gene panels) with an *ERBB2* exon 20 mutation. Guardant360® is a CLIA - certified, CAP / NYSDOH accredited comprehensive circulating free DNA (cfDNA) NGS test that reports out SNVs, indels, fusions, and SNVs in up to 73 genes. Frequencies reported from Guardant Health were then normalized to correct for clinical sensitivity as reported in Odegaard et al., (2018). Specifically, frequencies were divided by the percent clinical sensitivity, 85.9%.

Ba/F3 IL-3 Deprivation

Established Ba/F3 cell lines were then grown in the absence of IL-3 for two weeks and cell viability was assessed every three days using the Cell Titer Glo assay (Progema). Relative fluorescence values (RFV) were normalized to day zero by dividing each RFV by the average RFV of three technical replicates at day zero. RFV were determined in both technical and biological triplicate. The average fold change from day zero ±SEM of three biological replicates were graphed using GraphPad prism. Resulting stable cell lines were maintained in RPMI-1640 media containing 10% FBS without IL-3.

Cell Viability Assay and IC₅₀ Estimation

Cell viability was determined using the Cell Titer Glo assay (Promega) as previously described (Robichaux et al., 2018). Briefly, 2000-3000 cells per well were plated in 384-well plates (Greiner Bio-One) in technical triplicate. Cells were treated with seven different

concentrations of tyrosine kinase inhibitors or vehicle alone at a final volume of 40 μ L per well. After 3 days, 11 μ L of Cell Titer Glo was added to each well. Plates were shaken for 15 min, and bioluminescence was determined using a FLUOstar OPTIMA multi-mode micro-plate reader (BMG LABTECH). Bioluminescence values were normalized to DMSO treated cells, and normalized values were plotted in GraphPad Prism using non-linear regression fit to normalized data with a variable slope. IC₅₀ values were calculated by GraphPad Prism at 50% inhibition.

ELISA Correlation with IC₅₀ Values

Protein was harvested from the parental Ba/F3 cell line and each of the Ba/F3 cell lines expressing HER2 mutants described above. 5 μg/ml of protein was added to each ELISA plate and ELISA was performed as described by the manufacture instructions for phosphorylated HER2 Cell signaling, (#7968) and total HER2 (Cell Signaling, #7310). Relative p-HER2 expression was determined by taking the ratio of p-HER2 over total HER2 as determined by ELISA. The relative level of p-HER2 determined by ELISA was plotted against poziotinib IC₅₀ values calculated as described above. Pearson correlations and p values were determined by GraphPad Prism.

Molecular Dynamics Simulations

Protein structural models of the HER2 mutants were constructed using the MOE computer program (Chemical Computing Group) by introducing *in silico* mutations to the PDB 3PP0 X-ray structure of HER2 with SYR127063 bound. Coordinates for Asp880 and G881, which were absent from the A-chain of the X-ray structure, were built and subjected to local minimization.

Classical MD (cMD) simulations were performed using the NAMD 2.12 simulation package (Phillips et al., 2005). The LEaP module contained with the AmberTools16 (D.A. Case et al., 2016) was used to generate the Amber topology files. Hydrogen atoms were added using the Reduce program (Word et al., 1999) and the system was parameterized using the Amber force field 14SB (Maier et al., 2015) in conjunction with the TIP3P water model (Jorgensen et al., 1983). The structures were then solvated in a cubic box, keeping the boundary of the box at least 10.0 Å away from any solute atom. Appropriate number of counter ions were added to neutralize the system. A thorough equilibration scheme was applied to minimize and relax the system. MDS were then performed under periodic boundary conditions, beginning from the energy minimized structures. Bond lengths of hydrogen atoms were constrained using the SHAKE algorithm (Ryckaert et al., 1977) and the integration time step was 2 fs. A distance cutoff of 9.0 Å with PME (Darden et al., 1993) implementation was used compute the long-range electrostatic and short range van der Waals interactions. The system was linearly heated from 0 K to 300 K and held at 300 K for over 200 ps at constant volume (NVT). The system was further equilibrated for 0.5 ns in NPT ensemble to allow temperature and pressure equilibration prior to the NPT production run. A Langevin thermostat (Izaguirre et al., 2001) and a Nosé-Hoover Langevin piston barostat were used to maintain a constant temperature (300 K) and pressure (1 bar). Weak harmonic position restraints were imposed on the protein backbone and maintained for the full heating and equilibration runs. Finally, the equilibrated bimolecular systems were subjected to 50 ns of NPT production simulation using the parallel CUDA version of NAMD.

Starting from the final structure of the classical MD simulations, 100 ns of accelerated MD (aMD) simulations were performed using the 'dual-boost' methodology. The parameters for boosting were derived from their corresponding 50 ns classical MD (cMD) simulations, as proposed by Pierce et al. (Pierce et al., 2012) and de Oliveira et al. (Hamelberg et al., 2007).

 $E_{Dihedral} = V_{Dihed_avg} + (4 \times N_{solute residues}), \alpha_{Dihedral;} = (1/5) \times (4 * N_{solute residues})$

$$E_{total} = V_{total avg} + (0.2 \times N_{atoms})$$
 and α total = $0.2 \times N_{atoms}$

aMD simulations were used to identify metastable states that typically occur on the millisecond timescale. Hence, reweighting of the phase space to obtain the canonical ensemble was not undertaken as other equilibrium properties were not considered.

To track α C helixⁱⁿ to α C helix^{out} transition over the course of the simulation, a structural order parameter that measures the distance between the conserved Glu of the α C helix and the Lys of the β 3 strand in the N lobe was used (Mobitz, 2015; Sultan et al., 2017).

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MCF10A cells expressing HER2 mutants were plated overnight in a 6-well plate, then treated with 10 nM poziotinib. After 24 hr, cells were washed twice with PBS, and trypsinized. Cells were then resuspended in 0.5% FBS in PBS, and stained with anti-HER2-FITC antibody from Biolegend (#324404) for 45 min on ice. Cells were washed with 0.5% FBS in PBS twice, and analyzed by flow cytometry. IgG and unstained controls were used for gating.

Western Blotting

For Western blotting, cells were washed in PBS and lysed in RIPPA lysis buffer (ThermoFisher) and protease inhibitor cocktail tablets (Roche). Protein (30-40 µg) was loaded into gels purchased from Invitrogen. Overnight, transfers were preformed and blots were probed with antibodies against pHER2, HER2, pPI3K, PI3K, p-Akt, Akt, p-ERK1/2, ERK1/2, or ubquitinib (1:1000; Cell Signaling).

Blots were probed with antibodies against vinculin or β -actin (Sigma-Aldrich) as a loading control, and exposed using ECL Western Blotting substrate (Promega).

Immunoprecipitation

MCF10A cells were grown in 10 cm plates and treated with 10 μ M MG-132, and DMSO or 10 nM poziotinib for 2 hr. Immunoprecipitations were completed using Pierce Crosslink Immunoprecipitation Kit as described by the manufacture instructions. Briefly, cells were lysed with 500 μ I lysis buffer provided from the kit supplemented with cOmplete protease inhibitor tablet (Roche 31075800) and PhosSTOP (Roche 4906845001). HER2 antibody (Abcam EP1045Y) and Rabbit IgG control (Santa Cruz) were cross-linked to the column provided in the kit at 4 C overnight. Protein lysates were pre-cleared and loaded onto the antibody cross-linked columns overnight at 4 C. Protein was eluted, prepared for Western Blotting using a reducing sample buffer, and run on a 4-12% precast gel (Invitrogen NP0321). Western blot was run as described above in western blotting section.

In Vivo Xenograft Studies

CW-2 cell line xenografts were created by injecting 1 × 10⁶ cells in 50% matrigel into six weeks old female nu/nu nude mice. When tumors reached 300-375 mm³ mice were randomized into 4 groups: 20 mg/kg afatinib, 5 mg/kg poziotinib, 30 mg/kg neratinib, or vehicle control (0.5% Methylcellulose, 2%Tween-80 in dH2O). Tumor volumes were measured three times per week. Mice received drug Monday- Friday (5 days per week), but began dosing on Wednesday allowing for a 2 day holiday after the first 3 days of dosing. ERBB2 Y772dupYVMA PDX mice were purchased from Jax Labs (Model # TM01446). Fragments from tumors expressing ERBB2 Y772dupYVMA were inoculated into 5- to 6-week old female NSG mice (Jax Labs #005557). Mice were measured three times per week, and when tumors reached a volume of 225-325 mm³ mice were randomized into four treatment groups: vehicle control (0.5% Methylcellulose, 0.05% Tween-80 in dH₂O), 2.5 mg/kg poziotinib, 10 mg/kg T-DM1, or combination of 2.5 mg/kg poziotinib and 10 mg/kg T-DM1. Tumor volumes and body weight were measured three times per week. Mice treated with 2.5 mg/kg poziotinib received drug orally Monday- Friday (5 days per week). Mice treated with 10 mg/kg T-DM1 received one intravenous (IV) dose of T-DM1 on the day of randomization. Mice treated with combination poziotinib and T-DM1 received one IV dose of T-DM1 and began 2.5 mg/kg poziotinib five days per week, 3 days after the dose of T-DM1. Mice received a holiday from dosing if the mouse dropped in body weight by greater than 10% or if body weight dropped below 20 grams. Progression free survival was defined as tumor doubling from best response for two consecutive measurements. Complete regression was defined as greater than 95% reduction in tumor burden, and for mice with complete regression, tumor doubling was defined greater than 75 mm³ for more than two consecutive measurements. Experiments were completed in agreement with Good Animal Practices and with approval from MD Anderson Cancer Center Institutional Animal Care and Use Committee (Houston, TX).

GEMM Study

Mice were fed a continuous doxycycline diet from 6 weeks of age. Tumor volume was determined through MRI. Mice with equal initial tumor volume were non-blindly randomized to four groups: vehicle control (0.5% Methylcellulose, 0.05% Tween-80 in dH₂O), 2 mg/kg poziotinib daily (oral), 10 mg/kg T-DM1 (tail vein), or combination of 2 mg/kg poziotinib and 10 mg/kg T-DM1 upon obvious tumor formation as determined through MRI. Mice treated with combination poziotinib and T-DM1 received one IV dose of T-DM1 and began 2 mg/kg poziotinib daily, 3 days after the dose of T-DM1.

QUANTIFICATION AND STATISTICAL ANALYSIS

Western Blotting Quantification

Quantification of western blotting was completed in Photoshop and calculated as (background mean intensity – sample mean intensity) \times (number of pixels) = band intensity. Samples were normalized first to total HER2 then to DMSO and were graphed in GraphPad Prism.

Statistical Analyses

Statistical differences between IC_{50} values was determined by One-way ANOVA with Dunn's multiple comparisons test. Statistical differences between tumor volumes in xenografts was determined using a One-way ANOVA with Dunn's multiple comparison. Differences in cell surface HER2 expression between DMSO and poziotinib treated were determined by a two-tailed student's t-test for each cell line. Differences in ubiquitin expression between DMSO and poziotinib treated were determined by a two-tailed student's t-test for WT and for mutant expressing cell lines. Changes in IC_{50} values with the addition of poziotinib to T-DM1 treatment *in vitro* was determined by two-way ANOVA and Dunn's multiple comparison post-hoc for each cell line. Differences in percent change in tumor volume after treatment was determined by two-way ANOVA and Dunn's multiple comparison post-hoc. Changes in progression free survival were determined by Mantel-Cox Log rank test between groups. Mice were censored at time tumor doubling. Changes in GEMM tumor volume were assessed by a one-way ANOVA. Pearson Correlations between pHER2 expression and poziotinib IC_{50} were determined by GraphPad Prism. Exact values of experimental replicates or samples (n) are located in the figure legends of each experiment.

DATA AND CODE AVAILABILITY

Public Data Resources

Data from TCGA/cBioPortal were downloaded from https://www.cbioportal.org/. HER2 crystal structure was downloaded from http://www.rcsb.org/. Data from Guardant Health and Foundation Medicine were available through MTA. For request related to data and code availability please contact the Lead Contact, John V. Heymach (JHeymach@mdanderson.org).

ADDITIONAL RESOURCES

Clinical trial description for NCT03066206:

https://clinicaltrials.gov/ct2/show/NCT03066206?term=Poziotinib&rank=6.